What makes our practice unique? A laser-focus on the transactional side of construction projects — beginning with up-front project agreements, extending to project documentation during the course of performance, and ultimately to project closeout.

Project Delivery is seeing considerable change and evolution. Our transactional team is well versed in traditional delivery approaches, as well as less traditional methods, such as:

- Design-Build
- Engineer, Procure and Construct (EPC)
- LEAN

- Integrated Project Delivery (IPD)
- Public Private Partnerships (PPP or P3)
- Design, Build, Operate and Maintain (DBOM)
- Design Assist
- Hybrid Delivery Methods

We work with the full array of related industry documents, including financing, lender consent, guarantee, and data transfer agreements.

We work with general contractors, construction managers, project managers, engineers, owners, developers and other commercial businesses.

#### **Dedicated Team**

Contractors, owners and other clients rely on our dedicated transactional team to successfully create the contractual setting for their projects.

Drawing from our experience handling a wide range of disputes – understanding all that can go wrong in construction and infrastructure projects – we prepare and negotiate project documents designed to maximize success.

We protect profits and minimize delays, expenses and disputes — through careful preparation, review and negotiation of construction contracts and other related documents.

Our Contracts, Project Documentation and Risk Management Group draws from extensive experience identifying and managing the risks and opportunities involved in project development and ensure that those issues are addressed in appropriate agreements.

### Scale

Our lawyers prepare, negotiate or review well over 1,000 contracts every year. This experience makes us unusually adept at spotting a wide variety of issues — including what's missing — before a contract is executed. Efficiency and value are optimized: we don't have to reinvent the wheel, because we have virtually "seen it all", multiple times over.

### **Customized Service**

We customize our services to the needs of each client. We draft proprietary contracts, modify industry-standard contracts, negotiate and assist in negotiating contracts and specific clauses. We recommend strategies to manage the risk of one-sided contracts and design risk-management training programs for our clients' teams.

## **Government Savvy**

Government contracts are often non-negotiable, making risk management even more important. We are well-versed in local, state, and federal regulations and procurement practices, and leverage our Government Contracts Group's substantial knowledge and experience in federal government construction practices and procurement services.

# **Construction Expertise**

We are immersed in the business of construction.

We know the risks, frustrations and concerns faced by those in the industry.

We are the largest construction-focused firm in North America and are highly rated by independent agencies.